#### **TESTIMONIALS**

"I have worked with a lot of Realtors, both residential and commercial, over many years. Louise takes customer service to an entirely different level. I was very impressed with her diligence, integrity, and professionalism. She gets the job done."

-Joe Higgins

"Louise is such a wonderful person and REALTOR®, she is warm, smart, professional, and full of integrity. We couldn't be happier!"

-Victoria Herbert

"Louise's heart-centered yet professional approach took all the stress out of buying my new home in Kelowna. I was living in Calgary at the time of my purchase and she went above and beyond my expectations in terms of accessibility and assistance. Even though I didn't know a soul in Kelowna, I always felt I had a friend in Louise. Still do. I couldn't recommend Louise enough!"

-Deborah McDonald

"Thank you sooo much for the time, effort, diligence and I could go on and on. You really are an exceptional REALTOR®, thank you. We will be in touch for future properties maybe sooner than later XO."

-Jan Udala

"You're an Awesome real estate agent and an even better human being. It was a blessing to meet you. You're just fantastic! I couldn't have been happier and better taken care of. I'm super glad I met you! Thanks again Louise – you're the BEST!"
-Francis Phillips

"You are a woman of action! You have a PROVEN sales records. You help fight crime (like superwoman...). You volunteer with women in need. You are current and relevant and out there in the field of real estate..... and approachable. Especially, an awesome friend. Keep it up!!!! Hugs"

-Maria Wilde

You are awesome and the best realtor I ever met in my life. Your relationship goals are amazing. You build such an amazing bond with your clients and word and help them like a family. Lova yaa

-Ruby Brar





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LOUISE LEVESQUE

REAL ESTATE PROFESSIONAL

## **ABOUT LOUISE**

Louise Levesque is a discreet full-service residential real estate expert; she strives to service the entire spectrum of clients that Kelowna has to offer. She leads the selling process by putting the best interest of her buyers or sellers at the forefront. She is a Kelowna Real Estate Advisor with extensive experience representing home/property sellers and buyers, has exceptional knowledge of Kelowna neighbourhoods, as well as a keen ability to foster solid relationships.

She is enthusiastic, diplomatic, self-motivated, and a fluently bilingual (French and English) professional who prides herself on integrity and Award winning service.

Louise believes that everyone deserves to own their own home. Home Ownership = Happier People!

Louise lives in Kelowna's Lower Mission with her family and her two dogs. She enjoys world traveling, fashion and fitness.



# LOUISE'S COMMITMENT

Buying or selling a home is a big decision that requires knowledge, insight and purpose-driven determination. You need a professional to guide you through the process. When you work with Louise, you can count on personal, honest, attentive, patient service, excellent knowledge of the area and community, as well as great negotiation skills and expert selling strategies.

#### **TRUST**

Louise's real estate business isn't solely based on selling houses, it's about helping people get what they want. She is there to listen to your needs, give you sound professional advice, and hopefully build a lasting relationship - one built on honesty, integrity and mutual trust. It's about helping people find happiness.

Most REALTORS® prefer spending most of their time and resources prospecting for new business - things like: cold calling, door knocking, advertising, direct mail, etc... Instead Louise devotes herself to serving the needs of her clients before, during and after each transaction.



All she asks is that you refer her to your friends and family that are thinking of buying or selling a home and would appreciate the level of service she provides.

## **FOR SELLERS**

Louise has a 24/7 marketing strategy to promote your home in the marketplace. Your property will be exceptionally visible with Louise's expertly-crafted and custom-tailored marketing plans. Louise has sold 100% of all her listings and 14 days quicker, at an average of 5.6% net more to the seller, than the Okanagan Mainline Real Estate Board's agent average. It's easy to see that Louise sells homes quicker and nets you more money.

### **FOR BUYERS**

Louise understands the importance of a home and the connection it has to family. She also believes that choosing and purchasing the right home can create conditions that set the stage for happiness. She is a skilled negotiator and has extensive experience creating binding legal contracts. You can rest assured that she will guide you through every step of the real estate process in order to help you find the home that is right for you.

# COMMUNITY/VOLUNTEER

Louise believes that helping others to achieve happiness is one of the best ways of ensuring her own. She dedicates her time giving to her community. She is the immediate past President and Chair of the Central Okanagan Crime Stoppers Society, a commissioned donor to the Kelowna Women's Shelter and a monthly donor to the Kelowna BCSPCA.

### KNOWLEDGE/EDUCATION/EXPERIENCE

Louise is a firm and fair Harvard-trained and Stitt Feld Handy certified negotiator/mediator and a member of The Institute for Luxury Home Marketing's Million Dollar Guild™ since 2020 and a Certified Luxury Home Marketing Specialist®. She has spent her whole working life helping others by providing legal services at a community legal aid clinic and representing the public as a Canadian Human Rights Investigator.