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RESIDENTIAL SALES BY PRICE (YEAR TO DATE)

PRICE RANGE	2022	2021
\$280,000 to \$559,000	10	30
\$560,000 to \$599,000	6	19
\$600,000 to \$699,000	11	113
\$700,000 to \$799,000	22	141
\$800,000 to \$899,000	63	136
\$900,000 to \$999,000	83	95
\$1,000,000 to \$1,199,000	125	87
\$1,200,000 to \$1,399,000	113	76
\$1,400,000 to \$1,599,000	64	30
\$1,600,000 to \$1,799,000	27	19
\$1,800,000 to \$1,999,000	22	6
\$2,000,000+	45	21

REAL ESTATE STATS LAST MONTH

	2022	2021
Avg. House Price	\$1,281,050	\$963,810
Median House Price	\$1,150,000	\$860,000
Avg. Condo price	\$550,328	\$429,369
Avg. Townhouse price	\$860,573	\$640,589
Avg. Mobile Home price	\$260,352	\$190,500
Houses listed	579	505

RESIDENTIAL SALES (YEAR TO DATE)

TYPE	2022	2021
Acreage/House	37	47
Townhouse	249	347
Condo	471	556
Lots	102	178
Mobile Homes	61	49
Residential	689	889
Residential (Waterfront)	8	20
TOTAL	1617	2086

ACTIVE LISTINGS

RES	MOBILE	STRATA	LOTS
473	51	373	79

Stats: March 2022 vs March 2021

Source: Association of Interior REALTORS® – Central Okanagan

NOTE: this representation is based in whole or in part on data generated by the Association of Interior REALTORS®, which assume no responsibility for its accuracy.

THE REAL ESTATE REPORT



STAGE YOUR HOME FOR SPRING PART 2

Bring new life to your yard and home exterior

With temperatures slowly climbing, it's time to embrace spring. Tidying up your property and exterior will freshen your curb appeal and the first impression your home makes. This will help if you're planning to take advantage of the vibrant spring selling market and regardless, who doesn't like to feel contented and proud to come home?

Start at the start

Start at the curb and work your way in. This means sweeping away the extra gravel left from winter road crews and cleaning the debris from the driveway and walkways that may be left over from fall or winter storms.

Landscape Loving

Time to give some TLC to the landscaping. Rake away the dead grass, mow the lawn and get rid of any lingering dead leaves. Now can also be a good time to prune away dead or extra branches as well as catching any stray weeds

that may have escaped the winter. If you haven't already, begin to prepare your garden for your spring planting. Keep an eye on the weather forecast so you know the optimal time to plant different crops.

Fresh Facelift?

Touching up the exterior paint or trying a whole new colour can do wonders for your home's look. Choose new colours with care and do your research first. Take a drive around your neighbourhood as well as some newer developments to see what's popular and has the widest resale appeal. When in doubt choosing natural tones is generally a good, safe bet. Warm, yet neutral tones are always popular. The front door should be the most beautifully painted part of the exterior as it draws the eye as someone enters the home. Make sure your door says, "Please come in!"



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Not intended to solicit properties already listed for sale.